



Catherine Green

With expertise across a wide range of business activities, including tender preparation, recruitment and selection, sales and marketing, procurement and contract management Catherine is an valuable CMC resource, with a track record in managing complex CMC customer accounts, and in the delivery of CMC consultancy assignments.

Currently she is responsible for managing CMC’s Prosci® Change Management Training Operations Function which takes care of all aspects of course delivery, end-to-end, from the course reservation, delivery and through to after-care. Catherine is also responsible for CMC’s contract management function.

Recently Catherine has worked with Merthyr County Borough Council (MTCBC) as part of a mixed client and consultant team on a proposed collaborative strategic procurement project with Caerphilly CBC. She was responsible for conducting a series of interviews across the organisation to map current procurement processes used to assist in developing understanding around the operational and business change which would be required to move to possible new ways of working. Prior to this she worked with MTCBC, using a procurement maturity model to provide a healthcheck of their procurement processes, ready for Merthyr’s transition to, and adoption of, the council’s eProcurement system; and also with a local Housing Association, to develop a contract management toolkit and assist with user training in contract management good practice.

A qualified PRINCE2 and Prosci® Change Management Practitioner with a track record of successful delivery, Catherine’s open and honest approach always gains trust and respect. She works hard to create and build effective working relationships, enabling her to transfer her knowledge and skills to interested parties, ensuring the delivery of long term positive outcomes.

Experience

- Project management
- Programme and project support
- Stakeholder consultation and management
- Business change
- Account management
- Supplier and purchasing management
- Contract management, design, review and negotiation

Qualifications

- Prosci® Change Management Practitioner
- PRINCE2 Practitioner
- Managing Successful Programmes (MSP)